

# CASE STUDY

## WE GET THE DEAL DONE

Barentz acquired Unipex

FOOD



### THE DETAILS:

FEBRUARY 2022

FRANCE | NETHERLANDS

**Barentz.**

acquired



Translink Corporate Finance acted as the exclusive advisor to Dutch leading life science ingredients distributor, Barentz International, on the acquisition of Unipex.

### KEY TAKEOUTS:

- The deal will see Barentz International, a leading global life science ingredients distributor, strengthen its presence in Europe and North Africa.
- It also further extends Barentz International's European network of logistic centres and application laboratories.
- Unipex gains access to a global network of resources and experts with shared values.
- Values and operating principles were important to both parties.

### TRANSACTION ANNOUNCEMENT:

Translink Corporate Finance France acted as the exclusive advisor in Barentz International's acquisition of speciality ingredients distributor, Unipex. The transaction is subject to the completion of legal and specified closing conditions, including the receipt of European merger control clearances.

### SUMMARY:

- Barentz is a leading global life science ingredients distributor. The company sources branded specialty ingredients from leading manufacturers worldwide and its ingredient experts provide value-added technical support, which includes premixing, blending, ingredient formulation and ingredient testing from its state-of-the art, customized formulation centres and application laboratories in EMEA, the Americas and Asia-Pacific.
- Unipex serves the life science ingredients and specialty chemicals market in Europe and North Africa. The company represents more than 1700 ingredients from 30 global Tier 1 suppliers. Unipex has commercial offices in Paris, Brussels and Casablanca, and employs a workforce of more than 80 people.
- Deal makers on both sides were able to find and align two organizations whose organizational value systems so closely mirror each other.

**"Unipex has a very strong position in the heard of the European life science market and perfectly matches Barentz' Brand positioning."**

**Hidde van der Wal, CEO Barentz**

**"We have placed the principals of sustainability, corporate social responsibility, and customer satisfaction at the heart of our growth strategy. Unipex and Barentz share the same core values and ambitions, and we are confident we will be able to continue our journey successfully together."**

**Patrice Barthelmes, CEO of Unipex**

**DEAL MAKERS:** Marc Irisson, David Dhouahria, Vincent Fauré and Maarten de Boer